



Private Label Wine Services



*Promote your brand, expand your
portfolio and provide great value with
your own labeled wines*

PRIVATE LABEL • BOTTLING • CANNING • CUSTOM CRUSH

Owl Ridge Wine Services sources and packages review-worthy private label wines that provide exceptional value.

Who can benefit from their own label on premium wine?

- Distributors
- Restaurants
- Hotels
- Supermarket Chains
- Wine Clubs
- Corporate Events



Our core values are simple: Provide full, helpful service matching tailor-made wines to our clients' individual needs. We use our unparalleled market knowledge to produce quality-focused wines to your specifications, *from concept to shelf-ready.*

Fine wines blended to your specifications

We produce and source quality wines from our well-established network of *US and international* suppliers to provide the exact product your company is looking for.



Large or small quantities with consistent supply

Our winemaking expertise and close relationships with our clients ensure we provide the wine you want on the market—from small distributors to the unique requirements of national chains.



Use your label or choose from one of our distinctive designs

With a range of unique, approved labels, Owl Ridge Wine Services can fulfill your branded wine needs.



How does it work?

Using your criteria, we produce, source and blend premium wines to fit your portfolio at the price you need. We then guide you through packaging options and the end result is your own exclusive branded wine.



Owl Ridge Wine Services offers a complete service at a variety of pricing tiers to suit both small local companies and large national chains.

Our friendly staff provides assistance all the way—from blending a wine to helping with package design and compliance. Use your label or choose from one of our eye-catching options.



If you have a brand to promote, an event that would benefit from its own great wine or if you represent a distributor or national chain store looking for an original new label then please get in touch today.

About Owl Ridge Wine Services

Winemaker Joe Otos and CEO John Tracy founded Owl Ridge Wine Services (ORWS) in California's picturesque Sonoma County back in 2004.



After becoming well-known as a cornerstone custom crush facility, ORWS branched into private label winemaking in 2008. Leveraging their extensive winery contacts and major buying power, coupled with ORWS' established winery facility and

professional staff, John and Joe are the names behind successful wine brands for restaurants and corporate events as well as multiple national supermarkets. Their philosophy is simple: provide great wines which over-deliver—and build a reputation for consistent quality.



We invite you to get in touch with our team to discuss your private label needs. Owl Ridge specializes in sourcing unique wines that perform at each price-point, vintage after vintage.



Critical Acclaim For Recent Wines

**JUST SOME
OF OUR
RECENT
ACCOLADES**

2018 Lodi Petite Sirah: 90 Points

(Wine Enthusiast)

2018 Alexander Valley Cabernet Sauvignon: 94 Points

(USA Wine Ratings)

2019 Lodi Petite Sirah: 91 Points / Best Buy

(Wine Enthusiast)

2018 California Cabernet Sauvignon: 90 Points

(Wine Enthusiast)

2020 Dry Creek Valley Zinfandel: 95 Points / Double Gold

(Sunset International Wine Competition)

2020 California Pinot noir: 91 Points

(Wine Enthusiast)



Customer Testimonials

ORWS' attention to detail leads client satisfaction

“We have proudly featured Owl Ride Wine Services’ brands on many occasions. The winemaking is first-rate, the packaging is dynamic and the customer service is excellent. They make the whole process easy and I can be absolutely confident in the end product. Our members love the wines!”

Gerri Becker, California Wine Club

“From concept to final package, Owl Ridge Wine Services works with me to identify the wine profile I require at the price it needs to be. Winemaking, production and communication are second to none. I've been in the business over 25 years and ORWS is as good as it gets. Besides being extremely professional, the entire staff are just plain nice and pleasant to work with. Refreshing!”

Boy Brainerd, Baloo Wine Company

“Owl Ridge has been a wonderful partner to our company. Their team has been dedicated to meeting our needs, always delivering as promised, with professionalism and care.”

Carlos Quimbo, SIPP Brands

Contact us to find out more about...

- Private label wines for your organization
- Our range of unlabeled wines
- Controlled brand opportunities
- Our extensive range of packaging options
- Ongoing PL programs for chain stores and wine clubs



(707) 823-0149

www.owlridgewines.com



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